



## CASE STUDY PARTNER

# Vigo County School Corporation

### USA



### Details

<b>End User:</b>	Vigo County School
<b>Location:</b>	Terre Haute, Indiana
<b>Country:</b>	USA
<b>Contact:</b>	Doug Miller, IT Specialist
<b>Licenses:</b>	2,500 systems
<b>Sector:</b>	Education

### Benefits for Partners

- **Robust protection:**  
Panda Cloud Office Protection provides proactive anti-malware protection for endpoints against known, unknown and hidden threats.
- **Minimizes maintenance costs:**  
Hosted at Panda Security, it requires no investment in infrastructure or specialized personnel.
- **Minimal resource consumption:**  
Panda Cloud Office Protection is a light solution, minimizing resource consumption and bandwidth usage during updates.
- **Easy to use, easy to maintain:**  
The protection can be installed and managed at any time, from anywhere.

*"Panda tested better than any other company we evaluated. And because, like many school districts, we have a large number of older, lower-powered computers, we were very impressed with the low level of system resources required to provide effective protection."*

**Doug Miller, Computer Service Technician, IT**

### Overview

Vigo County School Corporation is one of the largest school districts in the state of Indiana, with more than 16,000 students spread across 400 square miles of campuses and office facilities. Headquartered in county seat of Terre Haute, the district has more than 5,000 computer systems at 31 buildings, ranging from elementary schools to adult education centers.

Before implementing **Panda Cloud Office Protection (PCOP)**, the district was fighting what seemed to be a losing war against malware. Many of its systems were slowing down due to unresolved virus infections, with some computers becoming virtually useless. Contributing to the problem was the large number of students bringing personal thumb and flash drives into the schools, which introduced new malware into the environment on a daily basis.

Without a proactive endpoint protection solution in place, IT staffs were finding themselves constantly playing catch up against malware, spending countless hours cleaning up infected systems instead of more productive activities.

*"We wanted to be proactive instead of always reacting to problems, and were struggling to keep our systems up," says **Doug Miller, Computer Service Technician, IT**, at Vigo. "Computers are such an integral part of the education process that it's vital we maintain the performance and reliability of the district's systems at all times."*

### Business Requirements

Vigo County School had three key requirements for their next malware prevention solution:

- First and foremost, with IT staff responsible for overseeing the health of thousands of widely-dispersed systems at any given time, it had to be easy for them to manage.
- Second, the solution needed to stop the ongoing infections on the school district's computers.
- Third, it also needed to be easy for IT staff to implement remotely in order to minimize any potential classroom disruption.



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## Solution

### Panda Cloud Office Protection

Panda Cloud Office Protection is the industry's leanest and most cost-effective proactive endpoint security solution, delivered by and managed from the cloud. It protects all endpoint devices, static or mobile, anytime, anywhere and ensures the application profile-based protection for all workers in today's decentralized businesses and mobile workforces.

### Why choose Panda Cloud Office Protection?

- Simple management
- Flexible installation
- Monitoring and reports
- Management delegation
- Profile based protection
- Automatic P2P updates
- Guaranteed 24x7 availability

## The Panda Advantage

The district selected **Panda Cloud Office Protection** following a 90-day review process, during which time Miller and his staff evaluated a number of solutions including options from Symantec and McAfee. Several members of the IT department were familiar with Panda's free Cloud Antivirus solution and were impressed with its lightweight approach to malware prevention, so the company's network endpoint protection software, **Panda Cloud Office Protection**, also made the cut for evaluation.

The Panda Security's solution emerged the winner because it met and exceeded the district's three key requirements. Thanks to its web-based Cloud Management Console, Panda Cloud Office Protection can be deployed and managed remotely without interrupting classroom activities or requiring IT staff to travel to distant sites. Panda's cloud-based Collective Intelligence technology also ensures all computers are protected against known and unknown threats in real time.

Notes Miller, *"Panda tested better than any other company we evaluated. And because, like many school districts, we have a large number of older, lower-powered computers, we were very impressed with the low level of system resources required to provide effective protection."*

## Results and Summary

The decision to switch to Panda proved itself very early on in the deployment process when Miller's team detected and cleaned up an astounding 15,000 infections in a single 24-hour period – all of which had been overlooked by the previous solution. The district was so impressed that they actually increased their originally-planned license size by more than 1,500 seats.

Panda's responsive customer service has also been a factor in Vigo's satisfaction with the product. *"I have been very impressed with the response time of the sales and technical staff,"* says Miller. *"Whenever I've called Panda about any issues, they jump right on it and respond very quickly."*

Other key advantages noted were Panda Cloud Office Protection's ease of deployment, competitive pricing, and the optional "silent mode" that enables students and staff to work uninterrupted by alerts.

In one recent scenario, Vigo installed Panda Cloud Office Protection and performed full system scans in a lab that had been overcome with computers that were locking up due to malware, frustrating students and teachers who were working on a project deadline. *"Two days later I went by to do a follow up on the problem lab and asked the teacher how the lab was working after the Panda install. The teacher quickly replied that everything was running perfectly and there were no new issues."*

Miller concludes, *"The product has certainly been worth the investment for the Vigo County School Corporation. Our systems are working great and a heavy load has been lifted from the IT staff."*

## Panda Security Awards and Certifications

